

# VIRTUAL VISITS

Deliver more care more conveniently and increase patient and provider satisfaction

## Solution description

The virtual visit is more than just adding video, it's moving the entire in-person experience to a virtual experience, while maintaining existing provider workflow and improving patient and provider satisfaction. Provide a safe and effective care alternative to qualified patients while still enabling physicians the ability to interact with their patients.

## What this solution enables

Virtual visits provide an easy way for existing patients to connect for care while offering physicians an integrated experience that doesn't require them to change their documentation workflow while leveraging flexible care delivery options.

Strengthen your patient-provider relationships, tailor access based on your operations and patient needs, reduce missed appointments, and provide qualified patients with alternative options for new, follow-up, or ongoing care.

## Solution snapshot



**Cost Optimization**



**Revenue Maximization**



**Quality Improvement**



**Adoption Effort**

Low

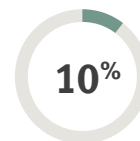


**Impact**

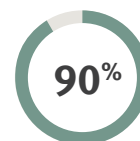


## What does this mean for your practice?

- Improves access and experience
- Lowers total cost of care
- Provides convenience for patients living with chronic conditions or requiring routine follow up
- Increases patient visit volume



annual growth rate of virtual visits per year<sup>1</sup>



of healthcare executives say their organizations are developing or already have a telehealth application<sup>2</sup>



states require payers to cover telehealth<sup>3</sup>

## Better starts here.

Contact us at 855-510-6398 or [results@nextgen.com](mailto:results@nextgen.com).

## NextGen Prioritization Matrix

Use this matrix to help you prioritize solutions that support your practice success.

	Capability	Cost	Revenue	Quality	Effort	Impact	Priority
Clinical Care	Adaptive Workflows & Specialty Content	★★★	★★★★★	★★★	High	★★★★★	
	Mobile Dictation & Virtual Scribe	★★	★★★★★	★★★	Low	★★★★★	
	Compliance	★★	★★★	★★★★★	Medium	★★	
	Care Team Collaboration	★★★	★★★	★★★★★	Low	★★	
Financial Management	Eligibility & Pre-Service Financial Clearance	★★	★★★★★	★★★	Medium	★★★★★	
	Rules-Based Charge Creation	★★★	★★★★★	★★★	Medium	★★★★★	
	Clean Claims & AR Management	★★★	★★★	★★	Medium	★★★★★	
	Contract Audit & Recovery	★★	★★★★★	★★	Low	★★★★★	
Patient Engagement	Patient Portal with Online Scheduling	★★★	★★★	★★★	Medium	★★★★★	
	Virtual Visits	★★★	★★	★★	Low	★★★	
	Secure Messaging	★★	★★	★★	Low	★★	
	Personalized Outreach	★★	★★★	★★★★★	Medium	★★★★★	
Population Health	Population Health Analytics	★★★	★★★★★	★★★★★	Medium	★★★★★	
	Risk Stratification & Gaps in Care	★★★	★★★★★	★★★★★	Medium	★★★★★	
	Care Coordination	★★★	★★★★★	★★★★★	Medium	★★★	
	Resource Utilization	★★★	★★★★★	★★★★★	Medium	★★★★★	
Connected Health	Transactional Data Exchange	★	★★	★★★★★	Low	★★★★★	
	Plug-and-Play APIs	★	★★	★★★★★	Low	★★★★★	
	Data Aggregation	★★★	★★★	★★★★★	High	★★	
	National Interoperability Framework	★	★★	★★★★★	Low	★★★★★	

<sup>1</sup> "Doctor Virtual Consults with Patients To Double By 2020," Forbes, August, 2015, <https://www.forbes.com/sites/brucejapsen/2015/08/09/as-telehealth-booms-doctor-video-consults-to-double-by-2020/#3ca5f0dd4f9b>. <sup>2</sup> "New ATA President Tuckson calls telehealth mainstream," May 2015, MedCityNews, <https://medcitynews.com/2015/05/new-ata-president-tuckson-calls-telehealth-mainstream/>. <sup>3</sup> "Just the Facts: 30 Telehealth Statistics for Doctors to Know," June 2018, Center for Connected Health Policy, <https://www.ortholive.com/blog/just-the-facts-30-telehealth-statistics-for-doctors-to-know>.