

# Eliminate Time-Consuming Appeals

DocVocate—An appeals automation and tracking platform

## The blight of the medical billing service—Two most common challenges

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### Cost

*Staff efficiency and management*

Countless hours are wasted on manual appeal workflows, including review of payer remits for allowable appeal denials, checking payer websites for appeal guidelines, printing all the back-up with a cover letter and packaging for submission, and the need to constantly check appeal status.

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### Competition

*Attracting and retaining practices*

Clients are attracted to full-service medical billing practices that can recover missed revenue opportunities, leveraging modern tools to track and optimize these challenging workflows.

## The DocVocate Advantage

To lower costs and increase competitiveness in an increasingly competitive medical billing market, you must reduce manual processes to increase the speed of additional recovered revenue. How? Through appeals automation and tracking.

DocVocate is an appeals automation and tracking platform. When used in tandem with your practice management software, it can **reduce your time to appeal by 70%**.

## The Appealio Platform



### Workflow Automation



### Revenue Recovery



### Seamless Integration



**~70%**  
Improvement in  
processing time  
(8 minutes per appeal)



**60%**  
Appeal  
success rate



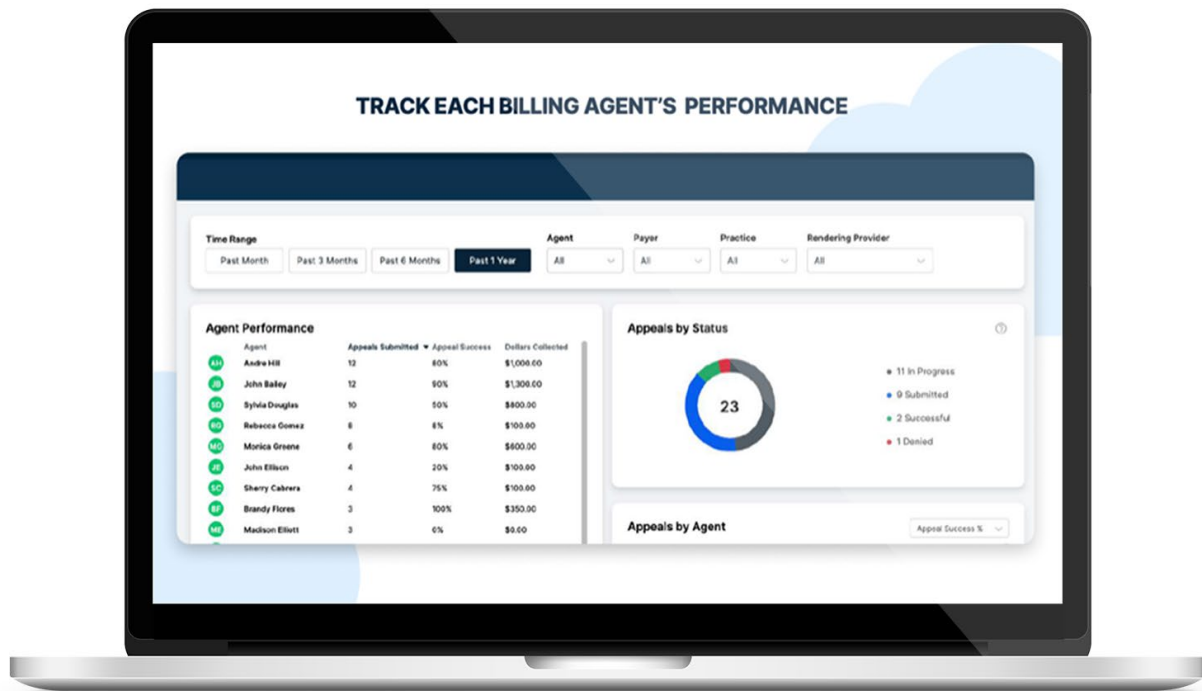
## Here's how the automation works:

- Filters claims for appeal
- Generates appeal packages
- Tracks the status of the appeal
- Organizes payer follow-up
- Receives claim alerts and analytics

Functional Impact	Impact Details
<b>FTE Savings</b>	70% Reduction in Appeal Times
<b>Revenue Increase</b>	Find Denials Faster
<b>Painless Submission</b>	We Handle Fax, Postage Costs
<b>Attract Customers</b>	Stronger Offering with DocVocate
<b>Customer Retention</b>	Stronger Brand Positioning

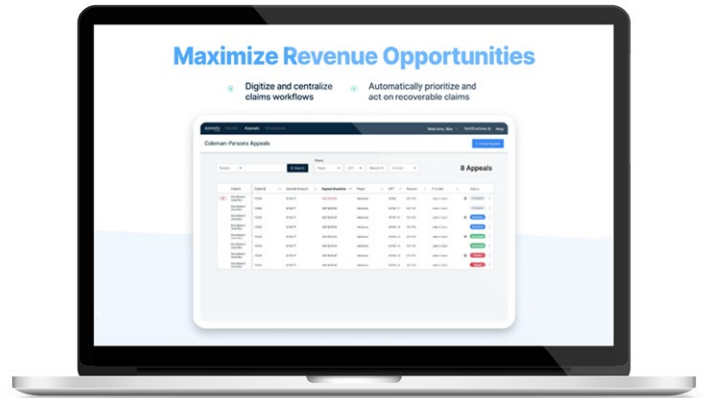
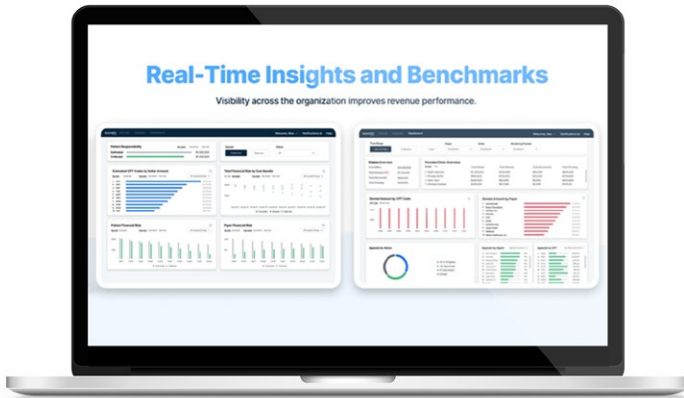
## Track billing agent performance

DocVocate not only provides the automation you need, but also keeps a pulse on staff performance. The “Team Dashboard” shows each medical billing staff member’s productivity by submission volume, success rate, login volume, deadline misses, and speed to act.



## Manage your team better

Consider your labor-to-biller ratio. How much staff do you need to hire each time you onboard a new client? Consider every manual task performed by your staff. With DocVocate you can automate tasks and develop a lean, effective, and competitive medical billing business.



## Why NextGen Office and DocVocate?

1

### Integration made easy

*NextGen® Office* has an established connection with DocVocate's Appealio platform that automates the delivery of 837 Claim files and 835 Remittance files, so both platforms are in lockstep with one another.

2

### Invoicing flexibility

*Invoicing the way you want it*—all with your existing NextGen Office account.

3

### Top-rated *Best in KLAS*

*Ranked the 2022 Best in KLAS Small Practice EMR/PM (1–10 physicians) with the newest technology offered by DocVocate*

Supplement your NextGen Office foundation and *target specific areas of workflow improvement with DocVocate.*

# BETTER STARTS HERE.

Contact us at **877-523-2120** or email [ngosalesteam@nextgen.com](mailto:ngosalesteam@nextgen.com) for a demo.