



RESEARCH REPORT

Closing the Gaps in Specialty Medication Fulfillment

Despite rapid growth, specialty drugs are 50 percent less likely to be electronically prescribed*

January 2020. Data on file



Though specialty medications represent only 3 percent of all prescriptions written in the US in 2020, specialty medications are expected to account for up to 50 percent of the total spend on prescription drugs.¹ In order for a specialty medication prescription to be filled, it must pass through a broad cross-section of healthcare industry stakeholders, from BioPharma companies and payors, to specialty pharmacies and specialty medication hubs. The result can be wait times of weeks or even months for patients to receive their medication.

Lack of EHR Integration

Patient data must be input manually to complete the necessary paperwork, despite the fact that all of the requisite data could be automatically populated via EHR integration.

Lack of Price and Benefit Transparency

Specialty prescriptions are often faxed to a pharmacy along with a drug-specific intake form because prescribers may not understand the implications of the patient's situation including co-pays and coverage, prior authorization requirements, and availability of financial assistance.

Manual Processes for Approval

Pharmacists processing specialty prescriptions often have no choice but to communicate manually with the patient, payor/PBM, case manager, and physician office for additional information to complete the necessary paperwork.

Specialty Pharmacies

Specialty meds regularly need to be dispensed from specific specialty pharmacies that have trained professionals who work with manufacturers and payors directly. Prescribers may not know where to electronically send the prescriptions since there are limited distribution networks for each specific medication.

Why are specialty medications not being e-prescribed?

There are many reasons why specialty medications require a different model for prescription fulfillment than other medications, including their high cost and special requirements for handling and dispensing.

An Innovative Solution for a Growing Challenge

Unlike online portals specific to a single payer or drug, Veradigm AccelRx™ is an EHR-integrated, all-in-one solution that streamlines prescribing and fulfillment for all specialty drugs. The highly automated user experience helps providers communicate with any payer, specialty pharmacy, or specialty Rx hub systems, helping to simplify and speed up the delivery of specialty medications to patients.






Veradigm AccelRx is transforming the way physicians manage their specialty prescriptions with innovations that include:

- ✓ Automatically adding the diagnosis to prescriptions
- ✓ Electronically communicating lab values, height, weight, and allergies to the correct specialty pharmacy
- ✓ Empowering users to request and obtain PA, split order sets into individual medications, and identify REMs requirements
- ✓ Auto-populating patient contact information to coordinate delivery and clinical services
- ✓ Delivering dedicated support for health systems with centralized PA teams

The Path to Higher Specialty Medication Fulfillment

The obstacles that slow the current process to fill a specialty medication prescription are many and complex—but can be overcome by technology.

| | CHALLENGE | TECHNOLOGY | IMPACT |
|---|--|---|---|
|  Manual Processes | Few specialty meds managed electronically | All specialty meds managed electronically | Time-to-fill can be cut for any specialty drug |
| | Manual forms and prior authorization | Auto-fill forms and electronic prior auth (ePA) | Less staff time and quicker returns on PAs |
|  Lack of Integration | No EHR integration | Specialty Rx management integrated with EHR | Easier to use = more likely to use |
| | Separate portals for every payor | One system for every specialty Rx | Fewer systems for providers to juggle |
|  Inefficiency | Written Rxs often sent to wrong pharmacy | Electronically verified Rxs to specialty pharmacies | Lower risk of error and delay |
| | Phone and fax follow-up for clinicians and staff | Automated, electronic communication | Focus put back on the patient not the process |

Choose a medication fulfillment process that makes it easier for everyone and gets your focus back where it belongs.

BELIEVE IN BETTER.®

Contact us at **855-510-6398** or **results@nextgen.com**

¹ Pharmacy Benefit Management Institute. 2019 PBMI Trends in Specialty Drug Benefits Report. Available at www.pbmi.com

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