

# Achieve a Faster, More Effective Rheumatology Revenue Cycle



Missed revenue opportunities are alarmingly commonplace in the business of healthcare. Doctors in the United States leave approximately \$125 billion on the table each year due to poor billing practices.<sup>1</sup> Approximately 50–65% of denied claims are never addressed.<sup>2</sup>

An effective revenue cycle requires both sophisticated technology and support from an expert professional team. That precise combination is what practices like yours need today. Fortunately, you now have the opportunity to obtain this type of support.

Let NextGen Healthcare help your practice:

- Prevent denials
- Increase net collections
- Improve velocity of collections
- Reduce days in A/R
- Enhance the patient experience

Plus, we can help you achieve all this at a lower cost.

## Strength in numbers

NextGen® RCM Services:

- Serve approximately 6,000 providers across the United States
- Collect more than 2 billion dollars a year
- Manage over 12 million claims a year
- Host 1,000+ RCM users on the NextGen Healthcare Platform

## How we help you achieve successful RCM

Your rheumatology practice will benefit from both advanced automation and the depth and breadth of our specialty-based RCM expertise:

- **Centralized RCM operations:** Core functions, such as claims submission, payment management, and denial prevention are centralized and managed using a centers-of-excellence approach. As part of these core functions, claims status and denial prevention are managed according to the specific needs of your specialty.
- **An expert client management team:** Your practice's specific needs are addressed by a dedicated client manager with expertise in rheumatology.

Combining tactics creates multiple points of accountability. It helps ensure financial services are delivered effectively and proactive steps are taken to address potential challenges.

**“We do utilize the RCM solutions at NextGen Healthcare, and that allows the specialists to bill and practice with what they know.”**

*Rhiannon Maier  
Director of Quality and Data  
First Care Clinic*

## Get it right—from the beginning

Errors at the front desk, such as incorrect patient demographic information, are among the most common reasons for claim denials. An estimated 90% of claims errors can be prevented with better processes and technology.<sup>3</sup>

Get patient access right the first time by taking advantage of the integration of a variety of advanced technologies. Feel confident that your staff has the software tools and training to:

- Register the patient accurately
- Identify the right insurance provider and pinpoint the right plan
- Determine the amount the patient owes out-of-pocket and collect it

## Prevent denials with advanced automation

Applying automation across the revenue cycle helps make sure claims are billed at the actual contracted amount, coded accurately, and processed as quickly as possible:

- Claims intelligence engine—scrubs each claim, formatting it per payer specifications, double-checking for any issues, and getting it ready to go to the clearinghouse.
- Clearinghouse services—includes built-in intelligence for editing claims

The result is faster payment and a higher percentage of clean claims, with a goal of 98–99% clean claims for your rheumatology practice.

Tactics to drive revenue	How it works
Rheumatology client management	Professional experts address unique issues of rheumatology and your practice
Centralized core functions	Core RCM functions are centralized and managed using a centers-of-excellence approach
Advanced automation	Advanced software with built-in learning features helps you build a denial prevention strategy
Multiple points of accountability	A combination of strategic approaches fosters proactive, effective management of your revenue cycle

## Craft a solution tailored to your specific needs

Begin by combining revenue cycle technology and client services to manage claims submission and payment posting. From there, you can:

- Get support for insurance A/R management including streamlined denial prevention
- Get help managing collections with patient messaging solutions; estimation of the patient financial responsibility at the point-of-care
- Put together a customized combination of advanced technology and professional services to achieve your business goals

You earned the money—now optimize revenue with a faster, more efficient revenue cycle.

\*Based upon average results with NextGen Healthcare RCM clients.

<sup>1</sup> Medical Billing, Healthcare Business and Technology, 2016. <http://www.healthcarebusinessstech.com/medical-billing/>. <sup>2</sup> "65% of Denied Claims Never Resubmitted to Payers, Causing Provider Revenue Loss," TriZetto Provider Solutions®, November 14, 2017. <https://www.trizettoprovider.com/Resources/News/November/65-of-Denied-Claims-Never-Resubmitted-to-Payers>. <sup>3</sup> Jacqueline LaPointe, "How to Maximize Revenue with Improved Claims Denials Management," Rev Cycle Intelligence, November 4, 2016. <https://revcycleintelligence.com/features/how-to-maximize-revenue-withimproved-claims-denials-management>.

# Talk to an expert today.

Partner with us at 855-510-6398 or [results@nextgen.com](mailto:results@nextgen.com)

FM\_022326\_FinancialSuite\_Brochure\_Bendcare\_Rheumatology

© 2026 NXGN Management, LLC. All Rights Reserved. NextGen is a registered trademark of NXGN Management, LLC. All other names and marks are the property of their respective owners.

[nextgen.com](http://nextgen.com)

