



Driving Practice Performance

7 Levers of Efficiency to Fuel Growth and Improve Outcomes

Efficiency is key to driving better outcomes for patients and providers alike. From first contact to lifelong care, we strengthen every stage of the healthcare journey—beginning with access and intake, to the patient visit, care coordination, and ongoing health management.

With AI and intelligent automation, you can streamline workflows, optimize administrative tasks, accelerate revenue, and thrive. Applying the right technology to 7 key areas—or “efficiency levers”—can enable your practice to:

- **Drive 10% more margin** without adding a new patient
- **Boost contract value** and ensure referrals convert to revenue
- **Increase administrative capacity** by 15%, without hiring
- **Attract and retain** more patients
- **Type less, treat more**—with measurable return
- **Reduce 5–10% of non-clinical costs** with data-backed decisions
- **Achieve \$250K–\$1M in annual lift** via new revenue streams

The resulting bottom line?

Practices showing success in these areas experience a **3–5% uplift in revenue** and **10–15% EBITDA improvement**.*

7 Levers of Efficiency™

Powered by AI. Built for Performance.

3–5% revenue uplift | 10–15% EBITDA improvement*



RCM Uplift

(Coding, denials, rules, labor)

10% increase
in gross profit

- Clean claims generation
- Auto-disposition denials and follow-ups
- Coding/billing accuracy, controllable denials, provider eligibility, and prior authorizations



Contracts & Referrals

2–3% increase
in contract value
10–20% uplift in
referral completion

- Referral coordination through scheduling & documentation
- Pattern recognition for missed referral opportunities



Staffing & Site Optimization

10–15% increase
in capacity (admin) and
shift to top quartile
Revenue Value Units (RVUs)

- Scheduling optimization
- Team-based care coordination



Patient Acquisition & Retention

10–15% uplift in
patient revenue

- Auto-schedule follow-ups, patient communications
- Self-served education tools
- Medication adherence prompts
- Simplified patient communications, intake optimization, point-of-service (PoS) collections



Physician Efficiency

Variable

- Pre-visit summary generation (AI synthesizing notes & history)
- Encounter documentation (SOAP notes, finalized encounters), quality benchmarking
- Mobile-friendly AI support during exams, throughput



Cost Containment

5–10% reduction in
non-physician op-ex

- Reduction in manual admin burden (Coding, scheduling, documentation)
- Auto follow-ups eliminate redundant staffing needs



New Revenue Expansion

(M&A Support | Services Expansion)

\$250K to \$1M
annual lift

- Data mining for population health and research
- Pattern recognition for expansion opportunities (ACO/MSSP, new services)
- Automate reporting for value-based contracts

Less paperwork. More efficient workflows. More referrals.
Improved communications. Faster collections. Healthier patients and
more productive staff. A stronger business. **That's better healthcare.**

READY TO THRIVE?

Contact us at **855-510-6398** or **results@nextgen.com**

**Estimated improvement based on several factors. Numbers and percentages reflect achievable goals for participating organizations.*

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