

FOR IMMEDIATE RELEASE

**NEXTGEN PRACTICE SOLUTIONS TO SUPPORT IASIS HEALTHCARE'S TECHNOLOGY ADOPTION AND CONTINUED BUSINESS GROWTH**

*Multi-state organization partners with NextGen™ Practice Solutions to institute best practice revenue cycle processes through quick implementation of NextGen® Practice Management across its enterprise*

Horsham, Pa. – January 16, 2012 – [NextGen Healthcare Information Systems, Inc.](#), a wholly owned subsidiary of [Quality Systems, Inc.](#) (NASDAQ: QSII) and a leading provider of healthcare information systems and connectivity solutions, announced today that it has entered into an agreement with [IASIS Healthcare® LLC](#) for the deployment of [NextGen Practice Management](#) and its full-service revenue cycle management (RCM) offering, [NextGen Practice Solutions](#).

Under the agreement, IASIS will deploy these services across its network of 19 hospitals in seven states to drive best practice processes.

NextGen Healthcare was selected by Franklin, Tenn.-based IASIS as they sought a new practice management offering to enhance existing financial and operational workflows. When searching for this solution, IASIS needed to quickly and effectively roll out a new system across its multi-state enterprise without compromising planned growth. In addition, tight integration with the NextGen® Ambulatory EHR was a key consideration, as IASIS is currently implementing the award-winning NextGen® electronic health record technology for its affiliated physicians.

“NextGen Practice Management was selected based on its database capabilities as it can help us ensure that the right data is captured at the right time. The system also provides increased functionality around denial management, aging management and workflow tracking that will enable us to enhance our accounts receivable processes,” said Jay Simmons, director, physician information services for IASIS Healthcare. “NextGen Practice Solutions will play an integral role in deploying the technology as we take on such a large task in a short period of time.”

“Additionally, NextGen Healthcare solutions offer excellent support. Based on our experience with the NextGen Ambulatory EHR, the Company's products are also tightly integrated and are continually updated to reflect the latest industry standards.”



NextGen Practice Solutions partners with more than 5,000 private and hospital-based physicians and groups to help optimize their use of the NextGen® product suite with best practice, customizable revenue cycle management services including billing and collection services, eligibility verification services, account management and data analytics. As a result of its experts handling billing and collections, practices are able to optimize revenue, better leverage automation, and focus on deploying EHR to better serve their patients.

“NextGen Practice Solutions brings to us advanced technology, a superior staffing model and best practices, which we expect will result in higher cash collections, as well as improved revenue cycle metrics for our employed physicians,” said Elisabeth Duhon, director, revenue cycle management for IASIS Healthcare.

“Consolidation in the marketplace is creating additional opportunities for healthcare organizations to reassess processes and implement technologies throughout areas in which significant revenue cycle management gains can be realized,” said Monte Sandler, executive vice president for NextGen Practice Solutions. “However, implementation is only one part of the equation. It’s critical for organizations to optimize the use of automation in ways that can ensure short- and long-term financial success as their enterprises continue to grow. Our proven, full-service revenue cycle offering is tailored to help our customers achieve their individual goals.”

#### **About IASIS Healthcare**

Franklin, Tenn.–based IASIS is a leading owner and operator of medium-sized acute care hospitals in high-growth urban and suburban markets. IASIS owns or leases 18 acute care hospital facilities and one behavioral health hospital facility spanning approximately 4,365 licensed beds. These hospital facilities are located across seven regions, including: Salt Lake City, Utah; Phoenix, Arizona; Tampa-St. Petersburg, Florida; five cities in Texas, including Houston and San Antonio; Las Vegas, Nevada; West Monroe, Louisiana; and Woodland Park, Colorado. IASIS also owns and operates a Medicaid and Medicare managed health plan in Phoenix that serves more than 195,000 members. For more information on IASIS, please visit the Company’s Web site at [www.iasishealthcare.com](http://www.iasishealthcare.com).

#### **About NextGen Healthcare**

NextGen Healthcare Information Systems, Inc., a wholly owned subsidiary of Quality Systems, Inc., provides integrated clinical, financial and connectivity solutions for ambulatory, inpatient and dental provider organizations. For more information, please visit [www.nextgen.com](http://www.nextgen.com) and [www.qsii.com](http://www.qsii.com).



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This news release may contain forward-looking statements within the meaning of the federal securities laws. Statements regarding future events, developments, the Company's future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future (including, without limitation, statements concerning revenue and net income), are forward-looking statements within the meaning of these laws and involve a number of risks and uncertainties. Management believes that these forward-looking statements are reasonable and are based on reasonable assumptions and forecasts, however, undue reliance should not be placed on such statements that speak only as of the date hereof. Moreover, these forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, actual results may vary materially from those anticipated by the forward-looking statements. Among the important factors that could cause actual results to differ materially from those indicated by such forward-looking statements are: volume and timing of systems sales and installations; length of sales cycles and installation process; the possibility that the products will not achieve market acceptance; seasonal patterns of sales and customer buying behavior; the development by competitors of new or superior technologies; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; undetected errors or bugs in software; product liability; changing economic, political or regulatory influences in the health-care industry; changes in product-pricing policies; availability of third-party products and components; competitive pressures including product offerings, pricing and promotional activities; the Company's ability or inability to attract and retain qualified personnel; possible regulation of the Company's software by the U.S. Food and Drug Administration; uncertainties concerning threatened, pending and new litigation against the Company including related professional services fees; uncertainties concerning the amount and timing of professional fees incurred by the Company generally; changes of accounting estimates and assumptions used to prepare the prior periods' financial statements; general economic conditions; and the risk factors detailed from time to time in Quality Systems' periodic reports and registration statements filed with the Securities and Exchange Commission. A significant portion of the Company's quarterly sales of software product licenses and computer hardware is concluded in the last month of the fiscal quarter, generally with a concentration of such revenues earned in the final ten business days of that month. Due to these and other factors, the Company's revenues and operating results are very difficult to forecast. A major portion of the Company's costs and expenses, such as personnel and facilities, are of a fixed nature and, accordingly, a shortfall or decline in quarterly and/or annual revenues typically results in lower profitability or losses. As a result, comparison of the Company's period-to-period financial performance is not necessarily meaningful and should not be relied upon as an indicator of future performance. The Company undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

NextGen and NextPen are either registered trademarks or trademarks of NextGen Healthcare Information Systems, Inc. in the United States and/or other countries. All other names and marks are property of their respective owners.  
Patent pending.

