

NEXTGEN[®]
Ambulatory EHR

Achieving a new level of care



Leadership. Innovation. Support.

Helping physician practices face change...
and change the face of healthcare.

Working for healthcare

When physician practices like yours are evaluating electronic health record (EHR) systems, it's important to look "behind the screens." There's value in a system provided by a proven organization that meets the needs of your practice, so you can deliver superior care and maintain financial health in an era of declining reimbursement.

Unlike small software vendors, NextGen Healthcare – a subsidiary of a solid public company, Quality Systems, Inc. (NASDAQ: QSII) – is here for the long term. More than 1,300 employees strong, we're one of our market's most financially stable and successful organizations.

Constantly energized by a growing number of client practices, possessing an enviable record of award-winning products, and a reputation for exceptional client support, we're intensely committed to improving the future of healthcare – and the future of our clients.

Let us handle your information and business needs, while you focus on your expertise – patient care. We accomplish this by:

- **Providing the most advanced, easily adopted EHR and unsurpassed client support** for practices to gain workflow efficiency, meet regulations, control costs, and improve the revenue cycle.
- **Delivering cutting-edge solutions** with automated reporting capabilities to facilitate participation in pay-for-performance and quality initiatives.
- **Maintaining current certification** from the Certification Commission for Healthcare Information Technology (CCHIT).



Making it easy

Adopting or upgrading to a full-featured EHR is an adjustment, but it can revolutionize the way your practice is run and care is delivered.

That's why selecting and using the right EHR is critical to your success.

So, to ensure this success, NextGen® Ambulatory EHR has been strategically designed to be flexible to purchase, straightforward to implement, quick to learn, and simple to use.

NextGen Healthcare makes it easy with:

- **Multiple purchase and delivery methods for every type of practice.** Opt for software as a service or a client-server model.
- **Flexible implementation schedules and rollouts** – choose your features, choose your pace. Our best-practices methodology and depth of experience will handle everything for you, and direct you every step of the way.
- **Numerous training methods** – select what works for you. On-site training, Web-based training, or learn at our state-of-the-art training centers – it's up to you.
- **An exceptionally customizable and easy-to-use product** – a solution that organizes care for you – with intuitive, preference-based workflows, promoting 100% user adoption and long-term success.
- **Unsurpassed support and continuing education** – 24/7 support, including key updates and enhancements.
- **Proven functionality** – incorporating data standards for deep integration with other systems, devices, and information networks.
- **Confidence in a vendor** – Look to us for our expertise, and know we will continue to revolutionize our product, to enhance our services, and to be industry leaders and collaborators.



NextGen Healthcare Money-Back Guarantee Program*

Want to be sure you are making the right investment? We provide extra confidence with our Money-Back Guarantee program, which will reduce the investment risk for physicians by guaranteeing the following:

- A solution that will always evolve to meet the standards and certifications for federal stimulus reimbursement programs of interest to physicians using NextGen Healthcare products.
- A solution that uses open standards and enables generally seamless communication across the healthcare community.
- A fully-functional solution, including swift and professional implementation.
- Top-quality training and support.

* See nextgen.com/offers/guarantee for full terms and conditions.



NextGen Ambulatory EHR is available in a client server or software as-a-service model.

Pre-built disease management templates drive appropriate workflow and plans for:

- ADHD
 - Depression
 - Asthma
 - Diabetes
 - CHF
 - Hypertension
 - Chronic CAD
-

Q & A.com:

Ready for pay-for-performance? See how NextGen Healthcare leads the industry as the only vendor with a built-in P4P reporting process at nextgen.com.

Testimonial:

"NextGen Ambulatory EHR has allowed us to achieve significant clinical quality improvements since we implemented the system in 2002. Over the course of the first six years, for instance, the number of patients who had their LDL checked within the previous two years was 32% and rose to 92%. HbA1c monitoring also improved. Patients who had their levels checked within the previous year increased from 75% to 95%. Additionally, patients whose HbA1c levels were less than eight jumped from 44% to 59% during the same time period. We couldn't be more pleased!"

Robin Helm, MD
Medical College of Wisconsin

Working the way you do

Contrary to popular belief, eliminating paper charts doesn't mean providers must forego personal workflow preferences and conform to a one-size-fits-all standard. Workflows are flexible – choose those that work for you.

NextGen Ambulatory EHR meets your needs by offering customizable content that allows physicians to work as their particular practice – and personal preference – warrants.

The biggest differences you'll notice? The end to chasing lost charts – and the beginning of more complete documentation and better clinical reporting.

A working knowledge base

Not only is it convenient and flexible, but NextGen Ambulatory EHR is also "smart." Our extensive Knowledge Base (clinical content) comes with a vast reservoir of specialty-specific workflow templates, resources, and tools that complement your training and speed documentation at the point of care.

Busy physicians appreciate the wealth of clinical content and workflow features that makes more time for patients. NextGen Ambulatory EHR fully leverages discrete



Ambulatory EHR



5 Star Usability Rating

NextGen Healthcare's NextGen Ambulatory EHR version 5.6 is a CCHIT Certified® 2011 Ambulatory EHR, additionally certified for Child Health and Cardiovascular Medicine with Advanced Reporting.





patient data and helps you simplify their care with functionality such as:

- Specialty workflow templates that trigger alerts and sequential templates, adapting to each patient's clinical scenario.
- A template editor that lets practices customize and add templates to suit individual preferences, priorities, and protocols, promoting physician adoption.
- Context-specific fields, intuitive picklists, and checkboxes that simplify documentation and encourage chart completion.

Simplifying administration

Finally, a realistic way to organize office and clinical tasks – from physician schedules to patient status – and keep activities on track all day. At-a-glance command central lets you quickly work through your daily list of calls, emails, lab results, and refill requests and give special attention to priority items. With easy access to pertinent information and automated updating, you're more productive and spend less time wrapping up your day.



Content and workflow designed expressly for your specialty:

Audiology
Behavioral Health
Cardiovascular
Community Health Center
Correctional Health
Dermatology
Family Practice / Primary Care
Gastroenterology
General Surgery
Native American Health
Internal Medicine
Multi-Specialty
Neurology
Neurosurgery
Nutrition
Obstetrics / Gynecology
Oncology
Ophthalmology
Orthopedics
Otolaryngology
Pediatrics
Physical Therapy
Pulmonary
Rheumatology
Urology
And more to come...

Q & A.com:

Want to see for yourself how the EHR actually works? Tour our online demos at nextgen.com.

Testimonial:

"Relying on specialty-specific templates within NextGen Ambulatory EHR, Olive Branch is able to standardize documentation practices and ensure it accurately captures the work performed by physicians. This boosted the average patient charge from \$157 to \$172, ultimately generating increased monthly charges of \$17,000."

Joe Huling, CFO
Olive Branch Family Medical Center

Working toward the future

NextGen Ambulatory EHR is a safe investment in your future – a future where health records are readily shared among providers, where physicians are rewarded for performance, and where constantly changing market forces continue to re-shape healthcare.

It's been our consistent strategy to keep our solutions ahead of requirements, yet in sync with existing systems, providing your practice with competitive automation that supports cost-effective quality care. You can count on the interoperability of our platform and products to contribute to dramatic improvements in clinical processes and also equip your practice for the years ahead.

You receive:

- **Interoperability** with major practice management systems, labs, radiology and diagnostic equipment, in keeping with industry standards and protecting your IT investments.
- **Current CCHIT certification** for scalable solutions that help you transition your practice to new clinical and business demands.
- **Discrete data element reporting** to evaluate and refine pay-for-performance processes.
- **Data exchange workflow** to interactively support clinical and business systems within complex clinical and payer rules.
- **Extensive security** features and backup systems to help guard against intrusions and data loss.

Quality of care: top priority

The right EHR can help you raise the level of care for your entire practice. And, unlike less sophisticated systems, NextGen Ambulatory EHR goes far beyond the exam room. It offers the most robust capabilities available for improving disease management and health maintenance efforts.

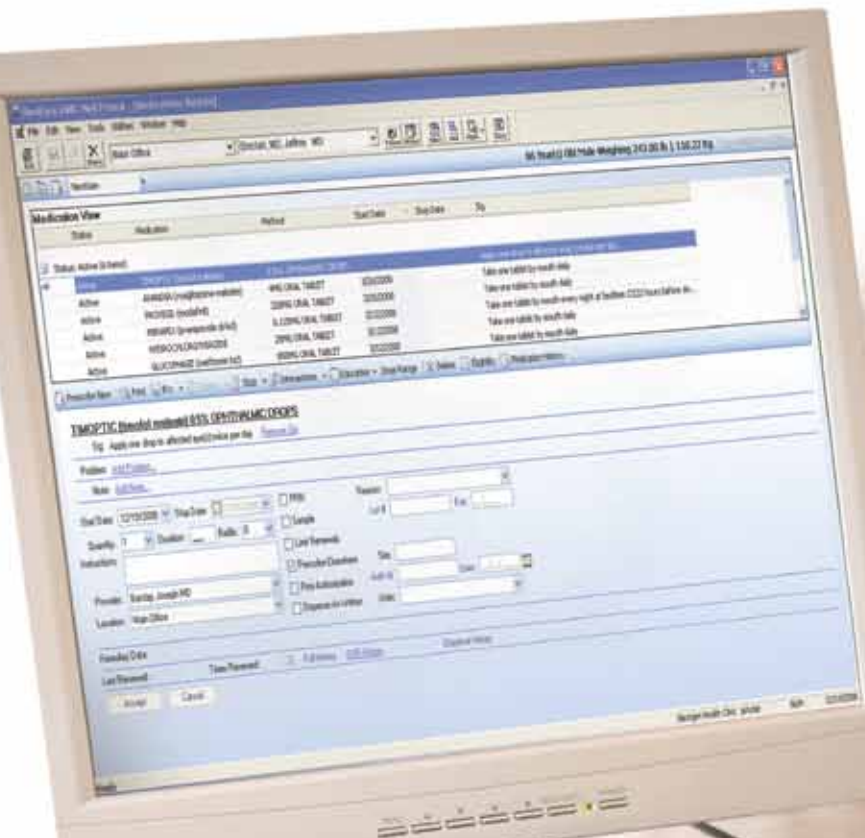
NextGen Healthcare's advanced technology captures data as discrete elements that let practices aggregate and evaluate information from key global perspectives:

- **Track chronic disease management** programs to treat patients more effectively.
- **Measure health maintenance** compliance to proactively manage patient populations.
- **Document and report on pay-for-performance** outcomes to maximize quality care and revenue.

NextGen Healthcare's unrivaled EHR functionality is significant in improving clinical outcomes. Processes within system workflows can trigger patient drug alerts, reminders and instructions. Checkboxes guide accurate information gathering. And it's easy to track orders and results, manage referrals, and quickly see whether patients are following health guidelines.

Valuable productivity features further speed delivery of your patients' care:

- **Medication review and e-prescribing** directly to a patient's pharmacy is simple, with automated checks for drug contraindications, formularies, dosing alerts, and generics – to enhance accuracy and patient satisfaction.
- **Lab orders and results**, streamlined and checked for medical necessity, with electronic connectivity to labs and radiology clinics that promote receipt of test results days faster than manual delivery.
- **Clinical decision support** reference resources, easily accessible at the point of care, offer authoritative guidelines for your medical decision-making.
- **Referral management** electronically populates outbound forms with treatment authorization and patient and provider information.
- **Optional drug trial tools** facilitate smooth management of drug trial participation.



Join the public NextGen Healthcare's community at nextgen.com to talk to your peers as well as current NextGen Healthcare users.

Data standards:

HL-7
ANSI X12
NCPDP
SNOMED CT
ASTM's CCR
CRS
LOINC
ELINCS
PDF/H
ICD-9/10
CPT4

Q & A.com:

Want to learn more about NextGen Healthcare's commitment to standards and interoperability? Visit nextgen.com for an overview and to access the white paper about NextGenHealthcare's ability to capture, store and exchange data among various systems.

Testimonial:

"It was very important to us to select an EHR that is CCHIT certified, as NextGen® is. CCHIT certification helps ensure that systems have been designed to meet regulatory and interoperability standards set by the industry. Likewise, certification is a means to validate that the vendor providing the technology is committed to improving the product, and to meeting or exceeding industry standards."

*Mike Yerrid, CIO
Medical Clinic of North Texas*

Advanced support and expertise

Complementing our advanced EHR technology, NextGen Healthcare offers unsurpassed client support. Practices can take advantage of:

- **Dedicated account management** teams to assist throughout implementation and beyond.
- **A Physician Resources Department** – led by our Chief Medical Officer, we rely heavily upon medical experts to ensure our products support medicine the way it is practiced today. This team, composed of a dozen full-time employee physicians, helps develop our products' features and content and can also work with practices during implementation, upgrades, training, strategy, workflow re-engineering, and more.
- **The NextGen Healthcare Funding Assistance and Grants Resource Center** – a widely-used service helping clients find the right technology funding to foster their growth and success.
- **NextGen Healthcare's annual Users' Group Meeting** - to learn, train, plan, and network with colleagues and NextGen Healthcare employees.
- **Medical Specialty Directors** – experts dedicated to specific medical specialties, who help develop our specialty content and products and work with clients to achieve success.
- **High-level NextGen Healthcare roles in areas such as standards, interoperability, and government initiatives**, to help our clients stay ahead of the curve. These individuals help lead product development and sit on national standards committees to help define the future of health information technology.

See our Implementation and Training brochure for more detailed information about our Gold Standard support program.

A full Ambulatory Solution

NextGen Healthcare's proactive role in developing national interoperability healthcare standards practically powers our solutions' leadership status in data sharing. Our fully integrated suite of products aligns clinical activities with business office requirements for a total solution to manage your practice. The shared database and single-vendor architecture promote interoperability and simplified administration with:



Working for your bottom line

NextGen Healthcare clients realize a high return on investment (ROI) in less time than with other systems. We – and you – can quantify actual results. Built-in reporting capabilities help you analyze processes and measure progress toward your clinical and business goals. Only the industry-leading EHR offers this kind of visibility into profitability and ROI:

- **Higher patient volume** and clinical use through efficient workflow and time-saving operations.
- **Increased revenue** generated by patients scheduling disease management and health maintenance visits, thanks to automatic practice reminders.
- **Improved reimbursements and cash flow** from revenue cycle management producing optimized claims, fewer denials, and complete billing documentation.
- **Better patient outcomes** affecting pay-for-performance revenue and referrals, and enhancing payer-contract opportunities.
- **Fewer resources** devoted to tasks requiring FTEs to prepare charts, manage records, and integrate clinical and administrative functions.
- **Improved E/M coding** reducing inadvertent undercoding, generating higher levels of reimbursement for the same work.
- **Reduced expenses** for transcription, paper, postage, storage and exchanging data with other physicians and clinical services.
- **Revenue-generating exam rooms** created from reclaimed office filing room space.

NextGen® Practice Management

A comprehensive practice management system that streamlines workflow processing from scheduling to collections for faster reimbursements.

NextGen® Health Information Exchange

Enabling data exchange with other healthcare organizations and networks, facilitating longitudinal patient records and workflow.

NextGen® Patient Portal

An Internet portal for protected interactive patient communications and activities with physician practices.

NextGen® Document Management

A scanning solution to support paperless environments.



View our current special offers at nextgen.com.

After implementing NextGen Ambulatory EHR...

- Southeast Texas Medical Associates increased revenue by \$3 million
- Katzen Eye Group increased revenue by 25%
- Heart and Family Health Institute documented 64 process improvements and reduced medical records staff by 22 FTEs

Q & A.com:

Can you show me ROI?

See how practices like yours improved their balance sheets in case studies at nextgen.com.

Testimonial:

"Between cost savings, improved efficiencies, increased productivity and pay-for-performance participation, we have experienced a positive cash flow 'swing' of \$1.2 million a year after implementing NextGen Ambulatory EHR."

A. Hugh McLaughlin, DO
Falls Family Practice

Advanced Features

Bringing you the latest technology, NextGen Ambulatory EHR allows you to get deep insight in the office or on the go. With mobile capabilities and a robust dashboard, NextGen Ambulatory EHR and its data is truly at your fingertips.

NextGen Dashboard

- Displays crucial clinical, financial and operational data
- Accessible from anywhere, anytime
- Daily updates to each chart
- Hard-coded and personally configurable
- Data extracted from standard KBM tables



NextGen EHR Mobile

- Access to individual patient records
- Medication and allergy information, and e-prescribing
- Lab orders and results, including workflow capabilities
- Access to images and documents
- Task management and access to the appointment schedule



NextGen Ambulatory EHR features:

System

- **Advanced Security** – minimizing risk of unauthorized access to records and loss of data integrity
- **Device Connectivity** – creating a seamless, accurate method to capture, view and record patient data at the point of care
- **Industry Standards** – supporting product compatibility and facilitating the seamless exchange of patient data
- **System Integration** – supporting communication with practice management systems, hospitals, labs, medical devices, data repositories and health networks

Point of Care

- **Clinical Decision Support** – providing evidence-based guidance for informed decisions at the point of care
- **Disease Management** – supplying tools, reports and alerts to document patient compliance with individual care plans
- **E-Prescribing** – ordering, recording and transmitting prescriptions directly to the pharmacist so no information about dosage, frequency, etc., is lost
- **Electronic Chart** – maintaining a searchable patient record based on input templates completed during patient encounters
- **Follow-up/Recall Tracking** – generating reports about which patients need follow-up appointments and additional testing
- **Health Maintenance** – notifying providers when preventive or maintenance visits are due – and reporting on patient compliance
- **Clinical Knowledge Base** – providing pre-built clinical templates and workflow developed specifically for 25-plus specialties
- **Lab Order Entry and Results Reporting** – saving valuable time and money because labs are ordered and results received electronically
- **Medications Module** – minimizing risk by automatically checking new prescriptions against a patient's medication list and recorded drug allergies
- **Patient Education Module** – providing patients information addressing their unique conditions and treatment options
- **Provider Approval Queue** – organizing the provider's workload, and streamlining administrative and clinical tasks
- **Referral Management** – helping providers monitor all stages of the referral chain efficiently and effectively
- **Template Editor** – enabling providers to edit or build templates to match practice style or clinical methodologies

- **Voice Recognition Option** – allowing progress notes, letters and documents to be recorded verbally, with words automatically converted to text or action
- **Workflow Management (Dashboard)** – assembling of high-priority functions and keeping them easily accessible throughout the day

Data

- **CCR/PHR Capabilities** – facilitating the seamless exchange of patient data between practice information systems and other healthcare entities
- **Document Generation** – saving time by composing sentences and paragraphs based on selections and entries made during patient encounters
- **Enterprise Data Sharing** – allowing multiple-location healthcare organizations to capture, store and share information on one database
- **Graphing** – enabling practices to analyze data over time from a variety of perspectives
- **Image Management** – converting hard-copy documents into electronic data, filed and fully integrated with the patient's health record
- **Outcomes Analysis** – facilitating efforts to aggregate clinical outcomes, and report on compliance with national benchmarks and P4P standards

Operations

- **Coding Optimization** – helping practices maximize third-party payments and withstand audits that assess documentation for E/M coding
- **Contract Management** – assisting practices as they analyze contracts and renegotiate reimbursement arrangements
- **Electronic Superbill** – facilitating charge capture during patient visits to minimize missed charges and overlooked documentation or diagnoses
- **Eligibility Verification** – connecting practices to health plans or central databases to access relevant information such as coverage
- **Email Integration** – offering practices the ability to log communication relative to patient care so it becomes a permanent part of the medical record
- **Patient Registry** – facilitating the entry and exchange of patient information to eliminate duplicate efforts, reduce errors and save time
- **Tasking** – promoting performance of all functions at the right time by the right person



Ambulatory EHR



Publicly traded (NASDAQ:QSII)

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NextGen® Ambulatory EHR screen shots.
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HEALTHCARE

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